

Ainslie Football & Social Club Limited 2003



# Board of Directors



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David Lalor*



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# Ainslie Football and Social Club

**Whilst support for Australian Rules Football remains the Club's principal focus, the provision of support to many community organisations continues to be a key objective.**



The Ainslie Football and Social Club was formed in 1957 as a community and sporting based Canberra Club with the principal aim of supporting Australian Rules Football.

The Ainslie Football Club Incorporated was formed some 30 years earlier and together with the Ainslie Football and Social Club, has been and actively remains a living part of the Canberra community. Both Clubs will continue to promote their endeavours with a strong community focus.

Whilst support for Australian Rules Football remains the Club's principal focus, the provision of support to many community organisations continues to be a key objective. Contributions and support are provided to a wide range of recipients who benefit through direct donations, the use of the Club's facilities for meetings and functions and assistance with fund-raising.

The Club also provides considerable support to Golf and Lawn Bowls with the operation of Gungahlin Lakes Golf and Community Club and Canberra City Bowling Club.

Ainslie Football and Social Club Ltd now has a membership in excess of 50,000 and is one of Canberra's premier clubs, winning numerous industry awards.

## **Life Members**

Mr H J Gaylard\*, Mr L James, Mr J B McCabe, Mr G A Bennett\*,  
Mr A L Ray, Mr R J Venables\*, Mr B M Browning.

\* Deceased

## **Management**

Mr K H Grace — Group General Manager

Mr B A Dobson — Assistant General Manager

Mr M C Field — Ainslie Assistant Manager

Mr A P M Bruzga — Gungahlin Assistant Manager

Miss L Rourke — Chief Financial Officer

## **Principal Bankers**

Commonwealth Bank

## **Solicitors**

Clayton Utz

## **Auditors**

RSM Bird Cameron Partners

# Message from the President



**The extensions to Gungahlin Lakes, due for completion in December, will provide a much needed boost to our growing presence in this rapidly expanding region of Canberra.**

The contents of this Annual Report for the financial year ending 30 September 2003 provides detail on the business and operational activity of the Ainslie Football and Social Club (AF&SC) incorporating the Gungahlin Lakes Community and Golf Club and the Canberra City Bowling Club.

The financial year 2002/2003 was the first full year of operation for the AF&SC as a Company Limited and close scrutiny of this report reveals that we have experienced another solid year of trade across all of our licensed club establishments. Particular features of the year's performance outcome include;

- Record turnover of \$21,277,097
- Record Surplus \$3,000,573 an increase of \$301,660 or 11.2%
- Net Assets worth \$35.476m an increase of \$14.141m

This result has been achieved in an environment where we have been able to fund sporting and community organisations to the tune of approximately \$1.4 million, maintain a high level of member services and amenities and also commence stage three of the Gungahlin Lakes extensions. These extensions will see the venue's usable floor space available to members virtually double. At the same time, we have managed to keep our debt at a very manageable level which, following the completion of the Gungahlin Lakes extensions, is expected to peak at around \$4.25 million.

It is particularly pleasing to note that all operating areas across all sites showed continued growth and that the significant building disruptions at Gungahlin Lakes have had minimal impact on the end of year outcome. This augurs well for the future.

Once again, my fellow Board Members, Senior Management and Staff have all contributed significantly to this excellent end of year result. While there has been a concentration of

effort throughout the year on maintaining the quality of day to day operations, a focus on securing the future well being of our organisation has also been paramount.

The extensions to Gungahlin Lakes, due for completion in December, will provide a much needed boost to our growing presence in this rapidly expanding region of Canberra.

The Licensed Club industry in the ACT remains under close scrutiny from the ACT Government, its regulatory bodies and community/social welfare organisations. This is particularly so in the areas of Responsible Gaming and the Service of Alcohol. More recently there has been a strong push from the Occupational Health and Safety lobby to extend the ban on smoking to cover all licensed premises in the ACT.

In this context we have been working closely with Clubs ACT to ensure that our club operations are compliant with the regulatory controls and in the event of possible extensions to smoking bans that the impact on our future operations is minimised. Clubs ACT is to be commended for its continued representations on behalf of its members and their interests in maintaining viable and important community facilities in the ACT.

Another important development which has the potential to impact on the way in which we go about our business is the review of the Gaming Machine Act. The ACT Government's response to this review is now expected to be completed in the first half of next year and we eagerly await the outcome of any amended legislation.

The major recipient of financial support from the Social Club is the Ainslie Football Club Inc. Keith Heales and his Committee are to be commended for their efforts to turn around the fortunes of the Club's on-field endeavours in season 2003. While we did not win a flag this year it was clearly evident that

the Football Club has made significant inroads to a resurgence of the success we enjoyed in the early nineties. It is also particularly pleasing that we have formalised a relationship with the Gungahlin Junior Football organisation as a further means of expanding the junior 'feeder' avenues to our senior ranks. Whilst on the subject of Football, the Ainslie Oval Building Committee, comprising representatives from the Social and Football Clubs, has been active during the year to progress the commitment made by the Social Club to improve grandstand facilities at Ainslie Oval. Work is currently focusing on the preparation of a detailed design brief which will go to tender in the near future. Construction of the new facility, which will be totally funded from Social Club resources, is expected to commence as soon as practicable.

My appreciation, for their efforts in 2002/2003, is extended to both the Committees responsible for Golf and Bowls. These activities have now become an integral part of our overall operations and we look forward to the respective Committees' continued cooperation and support for our mutual endeavours.

While our performance in the past year indicates a real sense of achievement the future environment in which we will be operating remains uncertain. Notwithstanding this uncertainty, I am confident that our organisation, with the support of its growing member base, is well placed to meet the challenges ahead.

**David Lalor**  
*President*

# Human Resources — Ainslie

**The Club recognises the importance of ensuring their staff are kept abreast of technological advances that are continually occurring within the industry.**



This year has seen many challenges within the area of Human Resources. As with nature of the Hospitality Industry staff turnover has been relatively high, however, the Club takes the view that this is not necessarily a negative occurrence. New staff can provide new energy and enthusiasm levels along with assisting in creating a positive and more productive workplace culture. It is the role of the Human Resource department to be able to adapt their management techniques to counter any negatives that occur as a result of high staff turnover.

Overall, the staff at the Ainslie Football & Social Club are to be congratulated on a job well done. One of the most frequent comments by members and their guests is in regard to the polite, courteous and helpful nature of the staff. All staff are to be commended for their part in achieving this outcome.

## **Key Appointments**

**Assistant Manager** — During the year Mark Field was appointed to the position of Assistant Manager. Mark has been with the Club for over 10 years and brings a wealth of operational experience to this position through his time at the Club.

**Executive Assistant** — Jo Ward has been appointed to the position of Executive Assistant. Jo has considerable experience in this line of work and we welcome her to our organisation.

**Permanent Operational Staff Appointments** — Congratulations to Melita Baum, Heath Culliver and Mark Nagle who were awarded permanent positions during the year. All three employees will be performing duties such as bar attending, poker machine attending, reception, cellar and cashing.

## **Training and Development**

The Club recognises the importance of ensuring their staff are kept abreast of technological advances that are continually occurring within the industry. To assist in this process a number of operational staff have participated in computer skills training conducted by CIT Solutions. The courses involved specific training in Microsoft Excel, Word, Access and Powerpoint.

Training has also been provided in other key areas such as Occupational Health and Safety, First Aid, Responsible Conduct of Gambling, Effective Writing and Desktop Publishing. All participating staff have benefited greatly from these courses with many eager to undertake further training to improve their skills-set and opportunity for advancement within the organisation.

# Human Resources — Gungahlin

**All participating staff have benefited greatly from these courses with many eager to undertake further training to improve their skills-set**

## Key Appointments

This year the Club awarded four new permanent positions:

Kylie Rutter — Kylie, a long time casual employee has taken on a multi-skilled position, which includes areas such as banking, Duty Management, Bar Attending, Reception and Cashiering.

Nicholas McKirdy — Nicholas has joined the team as a full-time Bar Attendant and, as with Kylie, takes on various other positions within the organisation.

Matthew Fentiman — Matthew has been appointed as our Lakes Restaurant Supervisor.

Nicole Leslie — Nicole has joined the Club as a new full-time receptionist after recently completing her traineeship in Office Management.

## Catering

After the departure of Executive Chef Kris Kerahona early in the year the Club made the decision to manage the catering operations internally. The new arrangement headed by Executive Chef James Crute & Sous Chef Ian Hodgson has proven to be very successful with marked improvements in both the quality and presentation of food. The Club looks forward to many new and exciting improvements in its menu and restaurant operations in the coming year.



## Training and Development

ACT Clubs have undergone a significant change this year with the introduction of 'Gambling and Racing Control (Code of Practice) Regulations 2002'. As a major part of the regulations all staff who are in operational areas associated with the operation of gaming machines are required to undergo accredited training in the area of Responsible Conduct of Gaming. The Club has taken a view that all operational staff in the areas of Bar, Reception, Gaming, Cashiering and Management should complete the course to achieve total patron care in this sensitive area. In addition, the Club has also appointed a Gambling Contact Officer, who, with appropriate training, is appointed the task of liaising with members and guests who may request assistance with problem gambling. The Club's Assistant Managers, Adam Bruzga (Gungahlin Lakes) & Mark Field (Ainslie Football & Social Club) occupy this key role as the Club's appointed Gambling Contact Officers. They are also supported by a specialised independent external Officer appointed to assist in the task of upholding recent changes to the ACT Gambling Act and achieving the best possible care for patrons.

## New Trading Hours

The Club has recently extended trading hours to 4:00am from Thursday to Saturday nights at Gungahlin and from Wednesday to Sunday at Ainslie.

## Trainees

A new program was developed this year that incorporated trainees for both Ainslie Football & Social Club & Gungahlin Lakes. Trainees have an opportunity to gain experience in the operational areas of both venues, learning invaluable skills in cellar, poker machines, bar, cashier, reception and restaurant operations. Congratulations to the successful candidates, Matthew Lynch, Megan Horseman and Bridie Cosgriff, who are all performing well in their roles.

# Marketing and Promotions

**Feedback from all winners has been very positive with all holiday winners thoroughly enjoying the experience.**



Once again we are pleased to report members have greatly enjoyed many of our fun and exciting promotions we have conducted over the year. These promotions offered our members a chance to share in almost one million dollars in cash and prizes.

Some of the many promotions members have enjoyed include; Outback Adventures, Heavenly Hawaii, Fun Luvin' Fiji, Cash n Cruise and Mystical Maldives.

Outback Adventures started off the year with a bang and was one of the most popular giveaways for the year. The promotion was enthusiastically endorsed by the fun loving adventurer 'Rusty Clacker' (seen above) who featured in a number of humorous TV commercials for the Club. The popularity of the promotion saw its return later on in the year giving more members the chance to share in the prizes. In total outback adventures gave 16 lucky members the opportunity to explore outback Australia including Ayres Rock, The Olgas, Kings Canyon, Katherine Gorge, Kakadu and Darwin.

Heavenly Hawaii and Fun Luvin' Fiji provided 32 lucky members with the opportunity to visit these Island paradises. Heavenly Hawaii included 7 nights in Oahu Hawaii, staying only minutes from the famous Waikiki beach. The lucky winners of Fun Luvin' Fiji spent 6 nights enjoying ample rest and relaxation on the beautiful white sandy beaches.

Cash n Cruise was another popular promotion with the Club sending 20 lucky members aboard P&O's Pacific Sky Cruise Ship. The cruise was named the 'Sunshine n Funshine' tour and included Vanuatu, The Loyalty Islands and Noumea.

Feedback from all winners has been very positive with all holiday winners thoroughly enjoying the experience. The Club looks forward to returning in 2004 with more opportunities for our members to see the world.

The Club has also continued its popular weekly raffles including Wednesday Beer and Beef Raffle, Thursday Treasure Trove Raffle and the Friday/Sunday Meat Treats, with all raffles giving members opportunities to win great prizes.

# What's on [www.ainsliefc.com](http://www.ainsliefc.com)

The site is updated regularly providing information on all areas within the organisation.



## **[www.ainsliefc.com](http://www.ainsliefc.com)**

The Club's website continues to provide an excellent medium of communication for members wishing to stay informed of the many activities occurring at the Club. The site is updated regularly providing information on all areas within the organisation.

### **Pokies**

The Website provides the latest information on all the major jackpot links occurring in the Club including when jackpots are won and the amount won by lucky members. The pokie page also keeps members abreast of any exciting new developments occurring such as the installation of brand new pokies and new pokie promotions.

### **On-line bookings**

Many members are now utilising the website to lodge on-line bookings for the many in-house functions the Club conducts. This method of booking provides extra convenience for members along with providing a means for them to find out all the details of each function.

### **On-line AFL Tipping Competition**

After the success of the 2002 \$15,000 on-line tipping competition the Club was very excited about the prospect of continuing the competition in 2003. As hoped the competition in 2003 proved to be an even bigger success with a 100% increase in subscribers. The major reasons why many AFL fans are choosing to participate in the tipping competition are the great prizes on offer, the user-friendly platform provided and the convenience of being able to place tips from anywhere in the world.

### **Internet Café**

Our free Internet Café continues to be a real hit with members and their guests. The café provides users with the opportunity to surf the Internet, check their e-mail or even apply for employment at one of our Clubs.

# Gungahlin Lakes Community and Golf Club

**Members will enjoy an extended members lounge, poker machine area, function/bingo room, dedicated TAB, new improved restaurant facilities and stunning porte-cochere.**



## **Stage Three Renovations & Extensions**

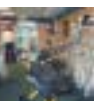
Gungahlin Lakes has continued to improve member facilities during 2003 with the Board approving Stage Three extensions to the value of \$7.5 million. The construction work commenced in April 2003 and is due for completion in December 2003. Members will enjoy an extended members lounge, poker machine area, function/bingo room, dedicated TAB, new improved restaurant facilities and stunning porte-cochere. In addition, golfers can look forward to a new Golf Pro-Shop, expanded spike bar and an exceptional barbecue area overlooking the picturesque lakes. The new golfing developments will provide some of the best facilities in Canberra for corporate golf with a variety of corporate golf day packages currently being formulated. A brand new fleet of Golf carts is now also available to further improve the facilities offered by the Club. Extensive landscaping works are nearing completion that will improve the aesthetics of the Club and surrounds and provide an even more pleasing outlook from the Clubhouse. The extensions also included the construction of additional car parking facilities to provide increased convenience for members and their guests. The Directors

would like to thank St Hilliers Pty Ltd, Wood Day Partnership and all consultants involved in the planning and development of this extensive project. Most importantly, the Board of Directors, Management and Staff would like to thank members for their patience and understanding during the renovation period and hope they thoroughly enjoy all the new facilities available.

## **The Lakes Restaurant**

Even with the disruption caused by the building works the Lakes Restaurant continued to be a popular venue for many members looking for a quality meal at a great price. Much planning was undertaken prior to the works commencing to ensure the highest possible standards were maintained with the least possible disruption to patrons' comfort.

Another major development during the year involved the decision to change the catering arrangements from engaging external contract caterers to running the catering operations internally. This process involved the Club securing the capable services of Head Chef, James Crute and Sous Chef, Ian Hodgson and results to date have been impressive. Members will be pleased with the new restaurant food service layout when completed in early December along with a brand new menu to compliment the new service areas.





### **New Bar and TAB Facilities**

The new Lakes Bar and dedicated TAB Room were completed in late October and provide new and exciting facilities for members use. The new bar includes an espresso machine along with facilities to provide café style catering services. The new TAB Room provides punters with over 15 monitors including a big screen so they don't miss any of the action.

### **Golf Course Developments**

The Lakes Golf Course continues to improve with each passing month. The 10th hole and fairway has a new design, new bunkers and the cutting away of the hill to open up the hole. Course Superintendent Geoff Hurley and his staff have worked tirelessly on other new improvements including new bunkers to the 2nd hole; extended tees on the 1st, 2nd, and 9th; paths to the 5th, 7th and 16th and garden beds to 9th, 10th, 15th and 16th holes. All fairways and greens were top-dressed in Spring and, with new trees, the course will continue to improve in the future. Towards the end of the year the Golf Club appointed Mr Murray Blair as the new Golf Professional. Murray comes to

the Club with international experience in golf operations and the Golf Club is excited about his appointment.

Congratulations are in order to the Golf Committee President Ben Hall and his team whose constant efforts have taken the golf course to a standard that is now very competitive with other golf courses in the district.

Management and the Board are excited with the prospects of Gungahlin Lakes continued development that will enhance the Club's already good standing in the community. The Ainslie Football & Social Club Board, Management and the golfing community will continue to work closely. It is through this shared responsibility that Gungahlin Lakes will continue to grow and prosper.



# Canberra City Bowling Club

**Many work social groups are choosing lawn bowls for recreation, due to the low impact nature of the sport and for its wide appeal to people of all ages**



*Peter Sullivan*



The Board of Directors at Ainslie Football & Social Club is pleased to report continued improvement in trade at the Canberra City Bowling Club during 2003. Bowling membership numbers have continued to increase providing more consistent and regular patronage of the Club.

## **10 Years of Valuable Service**

The Club wishes to extend its congratulations and warmest thanks to Peter Sullivan who, in 2003, completed ten years of service with Canberra City Bowling Club as Head Greenkeeper. Peter's dedicated efforts in achieving excellence have contributed to the immaculate greens at Canberra City being given an "A Grade" rating. He is a proactive member of staff and as well as performing greenkeeping duties Peter also attends to the maintenance requirements and general care of the Club building and surrounds, including the Caretaker's residence. He has worked with the organisation as the business has grown under the banner of Ainslie Football & Social Club and has, in no small part, contributed to the overall success of Ainslie's increasingly popular inner-city venue.

## **Lawn Bowls**

The Ainslie Football & Social Club Board would like to thank the Committee of the Canberra City Bowling Club for their efforts throughout the year. The Bowling Committee, headed by President Graham Barrow, has worked diligently on continually improving the bowling facilities. As already reported, Bowling Membership has continued to increase with Club Members enjoying playing on some of the best greens in Canberra. This is due, in no small part, to the dedicated efforts of Head Green Keeper Peter Sullivan and Apprentice Brendan Lee. Corporate bowls functions have become extremely popular in 2003. Many work social groups are choosing lawn bowls for recreation, due to the low impact nature of the sport and for its wide appeal to people of all ages.

## **Community Support**

During the year the Canberra City Bowling Club continued to support a number of community groups and sporting organisations, such as Ainslie Baseball Club, North Canberra Gungahlin Cricket Club and Ainslie Snooker and Billiards Club. These groups have taken advantage of the superb facilities to host many meetings, functions and fund-raisers.

## **Functions and Entertainment**

Members have enjoyed the upgraded function hall which provides a great facility for private functions, conferences and seminars. We have played host to numerous gatherings such as birthdays, anniversaries, weddings, theatre productions, and trivia nights. Friday night meat raffles also remain popular as does Karaoke where many unsigned stars have entertained the masses.

## **Club Facilities**

The TAB/Sportsbet and Keno facility has proven popular with punters. Pokie players at Canberra City Bowling Club now have the opportunity to be involved in the many promotions run at Ainslie and Gungahlin Lakes.

# The Ainslie Function Centre

The Centre now offers a range of Wedding Packages tailored to suit all tastes and budgets.



During the year Ainslie Function Centre continued to seek excellence in the delivery of quality food and service. The excellent work of our Function's staff was rewarded with the Ainslie Function Centre winning the Award for Best Functions Venue in the ACT at the 2003 Clubs ACT Awards for Excellence. The award was a highlight and reward for consistent hard work of staff and was warmly received by the Club.

Over the past twelve months the Function Centre has received positive feedback from many of our customers expressing their appreciation for the high level of service they received while attending events at the Ainslie Function Centre.

In the last year, members and guests also enjoyed a number of popular in-house functions at the Ainslie Function Centre, most recently the Australian Beatles and Hot August Nights.

Some of the other successful in-house events included:

- Valentine's Day Seafood Buffet
- Good Friday Seafood Buffet
- Easter Sunday Luncheon
- Mothers Day Luncheon

- Grand Wedding Expo with a real life wedding ceremony
- Christmas in July Dinner Dance
- Fathers Day Luncheon
- Melbourne Cup Luncheon
- Christmas Day Luncheon
- New Years Eve Dinner Dance
- Monthly Food & Wine Nights
- Thursday Nights Grand Seafood Buffet

The Ainslie Function Centre is the ideal venue for Weddings. The Centre now offers a range of Wedding Packages tailored to suit all tastes and budgets. These packages are available on the Club's website [www.ainsliefc.com](http://www.ainsliefc.com).

The Ainslie Function Centre is also perfect for conferences, seminars, workshops or training sessions. The Centre is constantly updating its audiovisual capabilities to provide the very latest in technology including digital projectors, high-speed Internet access, DVD, VHS and CD equipment.

The Centre also offers a number of different packages to choose from including a Standard Complete Day Package, Deluxe Complete Day Package or a Super Deluxe Complete Day Package with optional accommodation and transport to and from the Centre. These packages are available on the Club's website for those wishing to obtain further information.

The next twelve months will provide opportunity for the function centre to improve their product and service levels to meet the expectations of customers.

# Responsible gambling



## Responsible Conduct of Gambling

The Ainslie Football & Social Club is pleased to report they are actively working with Lifeline through the Clubcare agreement to foster a responsible environment for patrons who gamble.

The agreement focuses on the providing the following initiatives:

- the provision of counselling and financial counselling services to Clubs
- the provision of Responsible Serving of Gaming training to Club staff
- liaison with Clubs to work on other preventative and educative measures.

The commitment provided by local Clubs has allowed the Clubcare program to expand considerably in the past eight months. The provision of extra counsellors has meant they have been able to see clients within a very short time of them first contacting lifeline for help. Awareness of the program is also continually increasing with the program encountering up to six new referrals per week. Lifeline believes the steady increase in people coming for counselling is more likely to be indicative of increased awareness of the Clubcare service than

an upsurge in problem gambling. All Clubs are to be commended for their input in achieving this outcome.

## Provision of Responsible Conduct of Gambling (RCG) training

As previously reported all staff that work within gaming areas must possess a Responsible Conduct of Gambling certificate.

The RCG training is provided through Lifeline and covers all aspects of the Gambling Control Code of Practice 2002.

The training provides staff with the necessary knowledge to identify individuals with a problem and provide them with the necessary information on where they can find help. A further requirement documented in the Code of Practice is the need for all Clubs to appoint a Gambling Contact Officer (GCO).

The role of the GCO involves, administering self and mandatory exclusions from gaming areas, liaison with staff on issues pertaining to the Code of Practice and ensuring the Club is compliant with all the necessary signage and gambling paraphernalia. Mark Field is the appointed GCO at the Ainslie Football & Social Club/Canberra City Bowling Club with Adam Bruzga the GCO at Gungahlin Lakes.

The Ainslie Football & Social Club Group will continue their commitment to the Clubcare program with the key objective of providing a safe and responsible environment for patrons who gamble.

# Ainslie Kangaroos



Unfortunately we have to report this year that our on-field results failed to reach expectations. To have three teams in the First Semi's and not have one progress further was quite disappointing.

## Seniors

This year's competition took on a new look with the Sydney Swans Reserves taking part. It proved to be an interesting innovation, giving the players the opportunity to play curtain-raisers at the SCG and Telstra Stadium, as well as providing quality opposition. The Club was fortunate to gain the services of Brett Knowles (ex St Kilda, North Adelaide) as its Captain — Coach. In his first season of coaching he provided great on-field leadership and has gained invaluable experience from the season.

During the off-season there was a large change in the playing numbers. While this impacted on some results it did give us the opportunity to "blood" many young players who will provide the club with a solid base for future seasons.

While the Senior team finished fourth the signs look positive. Two wins against the Sydney Swans and many encouraging

performances throughout the year give us hope that success is not too far away.

## Reserves, District, ACT Women's AFL

The Reserve Grade battled throughout the season with numerous changes from week to week. To their credit they produced their best at the end of the season. The U/18 team led the competition from the outset but because of an anomaly in the by-laws gained no percentage from four forfeits. When they lost the last home and away game they dropped from first to third and were not able to have a second chance in the Finals, they deserved a better result. The District Division and Women's teams struggled throughout the year and we look forward to improved showings from them next season.

Apart from Brett Knowles others who were involved in coaching duties were Matthew Conway (Reserves), Scott Gibson (U/18's), Marty Alford / Gavin Pound (District Division) and Shane Gnaden (Women). We thank them all for their efforts throughout the season.

## Juniors

The Junior Football Club continues to attract increasing numbers of both boys and girls taking up the sport of AFL. The Club is proud to be involved in supporting young people and providing them with the physical and social benefits of sport whilst teaching them the value of team spirit and cooperation.

# Thanks



We have once again appreciated the contributions of our many sponsors who supported us during the year. Campbell Brede from National Capital Motors continued to support the Club. Terry Pulford through his company Terry Pulford Smash Repairs is another long-time supporter of the Club. Carlton and United Breweries along with Coca Cola also provided continued support. Thank you to the many others who contributed throughout Season 2003, for a full list see the Ainslie Football Club Annual Report.

David Lalor and his committee from the Ainslie Football & Social Club have given enormous support to the Football Club. This support and the cooperation between the committees has enabled the smooth functioning of the Club throughout the year. I would like to thank Kevin Grace and his staff for their assistance over the year. To the committee of the Football Club I thank them and I appreciate their efforts during the year. Each of the committee played an important role and performed enthusiastically and efficiently. It was unfortunate that their efforts off the field did not translate into a better end of season result but success is not too far away.

There are numerous other people I would like to acknowledge for their contributions — too many to list in this report. Please refer to the Ainslie Football Club Annual Report for a list of all the people that made it happen this season. You know who you are and I thank you all.

Finally, to the supporters who have stuck with the teams all year, the players and committee appreciate your support and look forward to it continuing in the years to come. Strong supporters make a strong club, so let us go forward in anticipation and hope of success in the future.

**Keith Heales**

***President — Ainslie Football Club***

# Community and Sporting Donations

Your Board is committed to continue funding of worthwhile community projects. That commitment is reflected in significant grants throughout the year. This year the Directors are pleased to record the Club's major community support to the following organisations.

ACCF (Clubs ACT Community Foundation)

ACT Ambulance Service

ACT Baseball

ACT Division Riders Association

ACT Endurance Riders Association

ACT Equestrian Association

ACT Swimming

ACT Tennis Club

ACT TPI Welfare

ACT Triathlon Association

ACT U14's Baseball

ACT Water Polo

ACT Womens Soccer

Acton Memorial Steering Committee

AF&SC Social Golf Club

Aglow

Ainslie Baker Gardens Preschool

Ainslie Baseball Club

Ainslie Billiards Club

Ainslie Dragons Waterpolo

Ainslie Eight Ball Team

Ainslie Football Club

Ainslie Junior Football Club

Ainslie Neighbourhood Watch

Ainslie School

Ainslie Tennis Club

Ainslie Veterans

Amaroo Preschool

Aranda Primary School

Arthritis ACT

Aust 2/5 Commando Squadron

Aust Breastfeeding Association

Australian War Memorial Guides

Barton Cricket Club

Basketball Canberra ACT

Belconnen Community Service

Black Mountain Pre-School & Child Care Centre

Brindabella Cricket Club

Burgmann Anglican School

Canberra All Breeds Kennel Club

Canberra Amateur Swimming

Canberra Baseball Association

Canberra Bushfire Appeal

Canberra Cancer Council

Canberra Central Probus Club

Canberra City Bowling Club

Canberra City Touch Club

Canberra Cycling Club

Canberra Legacy

Canberra Netball Association

Canberra Off Road Cyclists

Canberra Pensioners Club

Canberra Torana Club

Capital Crafters (Canberra Service Wives)

Cat Council of Australia

Catholic Womens League

Chief Ministers Breakfast

Community Connect

Council of ACT Motor Club

Crossroads Christian Church

Daramalan College

Dept Education, Youth & Family Services

Dickson Blue Gum School

Dickson College

Disability ACT

Downer Preschool

Eagles Touch Club

Evatt Eagles Softball

Females in Training

Florey Primary School

Fred Hollows Foundation

Ginninderra Rats Basketball

Giraween Lodge — Nursing Home

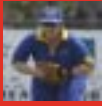
Gold Creek School

Good Shepherd Catholic Primary School

Gungahlin Community Council

Gungahlin Jets Junior AFL Club

Gungahlin Lakes Golf Club



Gungahlin Lakes Netball Team  
 Gungahlin Lakes Oz Tag Team  
 Gungahlin Lakes Panthers Women's Basketball  
 Gungahlin Lakes Senior Hockey  
 Gungahlin Lakes Softball Club  
 Gungahlin Regional Community Service  
 Harmonic German Club ACT Girls U14 Soccer  
 Harness Club  
 Hartley Lifecare  
 Holy Cross Anglican Parish  
 Holy Spirit Primary School  
 Junior United Hockey  
 Justice of the Peace Association  
 Kaleen Preschool  
 Kama Scout Group  
 Lakers Netball Team  
 Latham Primary School  
 Lifeline Canberra  
 Look Good Feel Good  
 Lyneham High School  
 Miles Franklin Primary School  
 MS Society of the ACT  
 National Sheep Dog Trials  
 Ngunnawal Neighbourhood Watch  
 Ngunnawal Primary School  
 Nicholls Neighbourhood Watch  
 North Canberra Gungahlin Athletics Club  
 North Canberra Gungahlin Cricket Club  
 North Canberra Gungahlin Junior Cricket Club  
 North Canberra Softball Association  
 North Melbourne Football Club  
 NSW Firefighters  
 North Canberra Gungahlin Junior Cricket Club  
 O'Connor Co-Operative School  
 One Parent Family Association  
 Oxfam Community Aid Abroad  
 Palmerston Neighbourhood Watch  
 Palmerston Pre-School  
 Palomino Association  
 Radford Cricket  
 Rosary Primary School  
 Snowsports ACT  
 Society of St Vincent de Paul  
 Softball Canberra  
 St Bede's Primary School  
 St Joseph's Primary School  
 St Monica's Primary School  
 St Phillips Kindergarten  
 St Thomas Moores School  
 Starlight Children's Foundation  
 Strikezone Softball Club  
 Stuart Rendell  
 The Campbell Tigers Cricket Club  
 The Smith Family  
 UC Hockey Club  
 United Hockey Club  
 Urban Services — Camp Quality Fundraiser  
 Variety Club  
 Vietnam Veterans Federation  
 War Widows Guild  
 Womens Soccer Canberra  
 World Vision  
 Yass Auskick Centre

**Waterpolo** *Alex Lawson — Ainslie Dragons Waterpolo*

**Athletics** *Mitchell Lamb — North Canberra Gungahlin Athletics*

**Netball** *Katie Jones — Gungahlin Lakes Netball Team*

**Softball** *Annika Romeyn — ACT Softball Representative*

**Swimming** *L–R: Jason Cram, Nic Williams, Ian Thorpe, Adam Pine, Kevin Grace — ACT Swimming Championships, 100m Freestyle final winners*

**Athletics** *Richard Nicholson — North Canberra Gungahlin Athletics*

**Baseball** *Anthony Bennett — Ainslie Bears Baseball*

# Financial Report

for the year ended 30 September 2003

**Annual General Meeting****Ainslie Football and Social Club Limited**

Notice is hereby given that the Inaugural Annual General Meeting of the Ainslie Football and Social Club Ltd will be held at the Club, 52 Wakefield Avenue, Ainslie ACT on Sunday 14 December 2003 at 10:00 a.m.

The business of the meeting shall be:

- (1) To confirm the minutes of Meeting held on 15 December 2002
- (2) To receive from the Directors reports on the activities of the Club for the year ended 30 September 2003;
- (3) To receive and consider the Statements of Accounts and Reports required under the Corporations Act (2001);
- (4) To elect Directors;
- (5) To appoint an Auditor
- (6) To transact any other business which may be brought forward in conformity with the Club Rules.

KEVIN H GRACE  
SECRETARY/GENERAL MANAGER  
19 November 2003

## Financial report

**Ainslie Football and Social Club Limited** ABN 17 102 364 321

**Ainslie Football and Social Club Limited** ABN 17 102 364 321

### Financial Report for the year ended 30 September 2003

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## **Directors' report**

Your directors present their report on the club for the financial year ended 30 September 2003.

### **Directors**

The names of directors in office at any time during or since the end of the year are:

Mr H J Bradley	Mr P J Lawless
Mr B M Browning	Mr H R Pennay
Mr A J Jamieson	Mr A L Ray
Mr L Laffan	Mr R Rendell
Mr D Lalor	Mr G Vickers

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

### **Principal activity**

The principal activity of the club during the financial year was the maintenance and conduct of a licensed social club.

There were no significant changes in the nature of the club's principal activities during the financial year.

### **Operating results**

The result of the club after providing for income tax amounted to a surplus of \$3,003,573.

### **Dividends paid or recommended**

In accordance with the provisions of the club's articles, no distribution is available to members.

### **Review of operations**

The operations of the club remained largely unchanged from previous years. The activities of the club are set out in the Annual Report preceding these accounts.

### **Significant changes in state of affairs**

On 1 October 2002, the club changed its structure from being an incorporated association to a company limited by guarantee.

There were no other significant changes in the state of affairs of the club during the financial year.

### **After balance date events**

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the club, the results of those operations, or the state of affairs of the club in future financial years.

### **Future developments**

The directors will continue to operate the club in the best interests of the members.

## Financial report

Ainslie Football and Social Club Limited ABN 17 102 364 321

### Information on directors

Mr D Lalor	President Committee Member 12 years
Mr R Rendell	Senior Vice President Committee Member 4 years
Mr G Vickers	Vice President Committee Member 4 years
Mr H R Pennay	Committee Member 15 years
Mr B M Browning	Committee Member 15 years
Mr H J Bradley	Committee Member 19 years
Mr A J Jamieson	Committee Member 2 years
Mr L Laffan	Committee Member 6 years
Mr P J Lawless	Committee Member 3 years
Mr A L Ray	Committee Member 44 years

### Directors' and executive officers' emoluments

No director has become entitled to receive, during or since the financial year, a benefit because of a contract made by the club, or a related body corporate with a director, a firm of which a director is a member or an entity in which a director has a substantial financial interest.

### Meetings of directors

During the year 22 meetings of directors (including finance meetings) were held. Attendances were

	Board Meetings		Finance Meetings	
	Number eligible to attend	Number attended	Number eligible to attend	Number attended
David Lalor	13	11	9	9
Ralph Rendell	13	12	9	9
Greg Vickers	13	12	9	6
Barry Browning	13	12	9	9
Harold Pennay	13	9	9	7
Laurie Laffan	13	13	–	–
Alan Ray	13	13	9	8
John Bradley	13	12	–	–
Peter Lawless	13	12	–	–
Tony Jamieson	13	8	–	–
Kevin Grace	13	12	9	9

**Indemnifying officers or auditor**

During or since the end of the financial year the club has given an indemnity or entered an agreement to indemnify, or paid or agreed to pay insurance premiums as follows:

The company has paid premiums in respect of a Director's and Officer's Liability insurance contract. The insurance contract insures against certain liability (subject to exclusions), persons who are or have been directors or officers of the club or related parties corporate. A condition of the insurance contract is that the nature of the liability indemnified, the premium payable and certain other details of the policy not be disclosed.

**Proceedings on behalf of company**

No person has applied for leave of Court to bring proceedings on behalf of the club or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings.

The company was not a party to any such proceedings during the year.

Signed in accordance with a resolution of the Board of Directors.



Director

Dated this 12<sup>TH</sup> day of NOVEMBER 2003.

## Financial report

Ainslie Football and Social Club Limited ABN 17 102 364 321

### Independent Audit Report to the Members of the Ainslie Football and Social Club Limited

#### Scope

We have audited the financial report of Ainslie Football and Social Club Limited for the financial year ended 30 September 2003 being the Statement of Financial Performance, Statement of Financial Position, Statement of Cash Flows and Notes to the Financial Statements. The club's directors are responsible for the financial report. We have conducted an independent audit of this financial report in order to express an opinion on it to the members of the club.

Our audit has been conducted in accordance with Australian Auditing Standards to provide reasonable assurance whether the financial report is free of material misstatement. Our procedures included examination, on a test basis, of evidence supporting the amounts and other disclosures in the financial report, and the evaluation of accounting policies and significant accounting estimates. These procedures have been undertaken to form an opinion whether, in all material respects, the financial report is presented fairly in accordance with Accounting Standards and other mandatory professional reporting requirements in Australia and statutory requirements so as to present a view which is consistent with our understanding of the club's financial position, and performance as represented by the results of its operations and its cash flows.

The audit opinion expressed in this report has been formed on the above basis.

#### Audit Opinion

In our opinion, the financial report of the Ainslie Football and Social Club is in accordance with:

- a. *the Corporations Act 2001*, including:
  - i. giving a true and fair view of the company's financial position as at 30 September 2003 and of its performance for the year ended on that date; and
  - ii. complying with Accounting Standards in Australia and the Corporations Regulations; and
- b. other mandatory professional reporting requirements in Australia.

Sydney, New South Wales



**RSM Bird Cameron Partners**

Chartered Accountants



H Moll

Partner

Dated: 12/11/03

**Statement of Financial Performance  
for the year ended 30 September 2003**

	Note	2003 \$	2002 \$
<b>Classification of expenses by nature</b>			
Revenues from ordinary activities	2	21,277,097	20,337,969
Poker Machine expenses		(7,340,709)	(7,273,328)
Administration expenses		(5,329,843)	(5,051,038)
Bar expenses		(1,795,162)	(1,768,574)
Grants and donations		(1,378,065)	(1,234,888)
Functions and related expenses		(1,090,957)	(1,069,070)
Golf course expenses		(766,608)	(622,917)
Borrowing costs expense	3	(33,421)	(130,632)
Other expenses from ordinary activities		(538,759)	(485,609)
Result from ordinary activities before income tax expense	3	3,003,573	2,701,913
Income tax expense relating to ordinary activities	4	–	–
Net result from ordinary activities after income tax expense attributable to members of the club	15	3,003,573	2,701,913
Total changes in equity of the club		3,003,573	2,701,913

The accompanying notes form part of these financial statements.

## Financial report

Ainslie Football and Social Club Limited ABN 17 102 364 321

### Statement of Financial Position as at 30 September 2003

	Note	2003 \$	2002 \$
<b>Current Assets</b>			
Cash assets	6	996,265	1,476,527
Receivables	7	428,861	293,246
Inventories	8	94,849	94,559
Other	9	141,457	67,887
Total current assets		1,661,432	1,932,219
<b>Non-current Assets</b>			
Property, plant and equipment	10	36,954,184	22,669,558
Total non-current assets		36,954,184	22,669,558
<b>Total assets</b>		38,615,616	24,601,777
<b>Current Liabilities</b>			
Payables	11	1,509,112	1,301,677
Interest-bearing liabilities	12	47,960	84,249
Provisions	13	226,883	195,953
Total current liabilities		1,783,955	1,581,879
<b>Non-current Liabilities</b>			
Interest-bearing liabilities	12	1,205,322	1,553,282
Provisions	13	149,851	131,363
Total non-current liabilities		1,355,173	1,684,645
<b>Total Liabilities</b>		3,139,128	3,266,524
<b>Net Assets</b>		35,476,488	21,335,253
<b>Equity</b>			
Reserves	14	12,057,533	919,871
Retained profits	15	23,418,955	20,415,382
<b>Total Equity</b>		35,476,488	21,335,253

The accompanying notes form part of these financial statements.

**Statement of Cash Flows**  
for the year ended 30 September 2003

	Note	2003 \$	2002 \$
<b>Cash flows from operating activities</b>			
Receipts from members		23,235,245	22,119,818
Payments to suppliers and employees		(17,744,474)	(17,084,133)
Interest received		30,908	17,240
Borrowing costs		(40,830)	(139,403)
Net cash provided by (used in) operating activities	17b	5,480,849	4,913,522
<b>Cash flows from investing activities</b>			
Payment for property, plant and equipment		(5,726,659)	(2,243,202)
Proceeds from sale of property, plant and equipment		149,797	28,517
Net cash provided by (used in) investing activities		(5,576,862)	(2,214,685)
<b>Cash flows from financing activities</b>			
Repayment of borrowings		(384,249)	(2,303,386)
Net cash provided by (used in) financing activities		(384,249)	(2,303,386)
Net increase (decrease) in cash held		(480,262)	395,451
Cash at the beginning of year		1,476,527	1,081,076
Cash at the end of the year	17a	996,265	1,476,527

The accompanying notes form part of these financial statements.

### Notes to the Financial Statements for the year ended 30 September 2003

#### Note 1: Statement of significant accounting policies

The financial report is a general purpose financial report that has been prepared in accordance with Accounting Standards, Urgent Issues Group Consensus Views and other authoritative pronouncements of the Australian Accounting Standards Board and the Associations Incorporation Act (ACT).

The financial report covers Ainslie Football and Social Club Limited as an individual entity. Ainslie Football and Social Club Limited is a company limited by guarantee, incorporated and domiciled in Australia.

The financial report has been prepared on an accruals basis and is based on historical costs and does not take into account changing money values or, except where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

The following is a summary of the material accounting policies adopted by the club in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

##### a. Inventories

Inventories are measured at the lower of cost and net realisable value. Costs are assigned on a first-in first-out basis and include direct purchase costs.

##### b. Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation.

###### Property

Leasehold land and buildings are measured on the fair value basis, being the amount for which an asset could be exchanged between knowledgeable willing parties in an arm's length transaction. It is the policy of the club to have an independent valuation every three years, with annual appraisals being made by the directors.

The revaluation of leasehold land and buildings has not taken account of the potential capital gains tax on assets acquired after the introduction of capital gains tax.

###### Plant and equipment

Plant and equipment are measured on the cost basis.

The carrying amount of property, plant and equipment is reviewed annually by directors to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows which will be received from the assets employment and subsequent disposal. The expected net cash flows have not been discounted to their present values in determining recoverable amounts.

#### Depreciation

The depreciable amount of all fixed assets including buildings and capitalised lease assets, but excluding freehold land, is depreciated on a straight-line basis over their useful lives to the club commencing from the time the asset is held ready for use.

The depreciation rates used for each class of depreciable assets are:

Class of Fixed Asset	Depreciation Rate
Leasehold buildings	2.5% to 27%
Poker machines	20% to 40%
Plant, equipment and furniture	5% and 40%
Ainslie oval development	2.5% and 27%
Motor vehicles at cost	15% and 22.5%
Apartments — Coffs Harbour plant and equipment	2.5% and 100%

#### c. Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership, are transferred to the club are classified as finance leases. Finance leases are capitalised, recording an asset and a liability equal to the present value of the minimum lease payments, including any guaranteed residual values. Leased assets are depreciated on a straight line basis over their estimated useful lives where it is likely that the club will obtain ownership of the asset or over the term of the lease. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

#### d. Employee Benefits

Provision is made for the club's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits expected to be settled within one year together with entitlements arising from wages and salaries, annual leave and sick leave which will be settled after one year, have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Other employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

Contributions are made by the club to employee superannuation funds and are charged as expenses when incurred.

#### e. Cash

For the purpose of the statement of cash flows, cash includes cash on hand and at call deposits with banks or financial institutions, investments in money market instruments with less than two months to maturity, net of bank overdrafts.

#### f. Comparative Figures

Where required by Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

**g. Revenue**

Revenue from the sale of goods is recognised upon the delivery of goods to customers.

Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

All revenue is stated net of the amount of goods and services tax (GST).

**h. Goods and Services Tax (GST)**

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Tax Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the statement of financial position are shown inclusive of GST.

**i. Income Tax**

Tax effect accounting procedures are followed whereby the income tax expense in the operating statement is matched with the accounting profit (after allowing for permanent differences). The future tax benefit relating to tax losses is not carried forward as an asset unless the benefit can be regarded as being virtually certain of realisation. Income tax on net cumulative timing differences is set aside to the deferred income tax and future income tax benefit accounts at the rates which are expected to apply when those timing differences reverse.

**j. Company Limited by Guarantee**

On 1 October 2002, the Club was incorporated as a company limited by guarantee, under the Corporations Act 2001. Previous to that date, the Club was incorporated as an association, under the Associations Incorporations Act 1991 (ACT). This change was brought about by changes to the Gaming Machine Act 1987 (ACT).

The above legislation provides that no change has occurred to the legal status of the Club and that all assets and liabilities of the association are subsumed into the company. Accordingly, there is no need to provide separate accounts for the association and the company.

In accordance with the Constitution the Club is a company limited by guarantee and accordingly no shares have been issued and no dividends recommended or paid. Liability of each member is limited to the amount of \$2.

	<b>2003</b>	<b>2002</b>
	\$	\$
<b>Note 2: Revenue</b>		
<b>Operating activities</b>		
— trading revenue	19,188,141	18,273,895
— golf course	634,174	626,275
— membership and membership services	1,368,134	1,416,436
	<u>21,190,449</u>	<u>20,316,606</u>
<b>Non-operating activities</b>		
— interest received	30,391	17,240
— profit on disposal of plant and equipment	56,257	4,123
	<u>86,648</u>	<u>21,363</u>
<b>Total Revenue</b>	<u>21,277,097</u>	<u>20,337,969</u>

**Note 3: Result from ordinary activities**

Result from ordinary activities before income tax has been determined after:

Expenses:

Borrowing costs	33,421	130,632
Cost of sales	1,066,575	1,074,053
Depreciation of non-current assets		
— Buildings	891,990	860,496
— Plant and equipment	1,330,869	1,671,254
Total depreciation	<u>2,222,859</u>	<u>2,531,750</u>
Remuneration of auditor		
— Audit or review	14,390	14,500
— Other services	—	20,031
Total remuneration	<u>14,390</u>	<u>34,531</u>
Rental expense on operating leases		
— Minimum lease payments	<u>41,000</u>	<u>41,000</u>

## Financial report

Ainslie Football and Social Club Limited ABN 17 102 364 321

### Note 4: Income Tax

The directors estimate that the potential future income tax benefit at 30 September 2003 in respect of tax losses not brought to account is \$161,115 (2002: \$157,092).

This benefit from tax losses will only be obtained if:

- (i) The club derives future assessable income of a nature and of an amount sufficient to enable the benefit from the deductions for the losses to be realised;
- (ii) The club continues to comply with the conditions for deductibility imposed by tax legislation; and
- (iii) No changes in the tax legislation adversely affect the club in realising the benefit from the deductions for the losses.

Income tax is payable on that proportion of the income less expenses contributed by non-members. The aggregate amount of income tax attributable to the financial year differs from the amount prima facie payable on the operating surplus. The difference is reconciled as follows:

	2003	2002
	\$	\$
Operating result before income tax	3,003,573	2,701,913
Prima facie tax payable at 30% (2002: 30%)	901,072	810,574
Tax effect of:		
Non taxable member income arising from principle of mutuality	1,062,187	967,665
	(161,115)	(157,092)
Benefit of current year tax losses not recognised	161,115	157,092
Income tax expense	-	-

### Note 5: Remuneration and retirement benefits

Directors did not receive any remuneration during the financial year. No amounts were paid into any superannuation fund in connection with the retirement of directors.

### Note 6: Cash

Cash at bank	619,416	1,040,042
Cash on hand	376,849	436,485
	996,265	1,476,527

	<b>2003</b>	<b>2002</b>
	<b>\$</b>	<b>\$</b>
<b>Note 7: Receivables</b>		
CURRENT		
Trade debtors	428,861	293,246
<b>Note 8: Inventories</b>		
Bar stocks	85,111	84,700
Sundry stocks	9,738	9,859
	94,849	94,559
<b>Note 9: Other Assets</b>		
CURRENT		
Prepayments	141,457	67,887
<b>Note 10: Property, Plant and Equipment</b>		
Leasehold land at valuation	5,200,000	1,030,000
Leasehold land at cost	461,000	461,000
	5,661,000	1,491,000
Buildings at valuation	17,005,087	8,768,729
Buildings at cost	10,463,291	7,933,608
Less accumulated depreciation	(2,184,287)	(3,561,761)
	25,284,091	13,140,576
Poker machines at cost	8,017,808	7,342,098
Less accumulated depreciation	(4,746,838)	(4,787,494)
	3,270,970	2,554,604
Plant, equipment and furniture at cost	5,478,358	4,673,037
Less accumulated depreciation	(3,673,625)	(3,301,427)
	1,804,733	1,371,610
Ainslie oval development at cost	106,912	3,482,977
Less accumulated depreciation	(51,147)	(290,433)
	55,765	3,192,544
Motor vehicles at cost	81,174	58,883
Less accumulated depreciation	(33,975)	(27,081)
	47,199	31,802

## Financial report

Ainslie Football and Social Club Limited ABN 17 102 364 321

	2003	2002
	\$	\$
<b>Note 10: Property, Plant and Equipment (continued)</b>		
Apartments — Coffs Harbour		
Land and buildings at valuation	153,685	876,429
Less accumulated depreciation	—	—
	<u>153,685</u>	<u>876,429</u>
Apartments — Coffs Harbour		
Plant and equipment at valuation	896,408	173,571
Less accumulated depreciation	(235,281)	(173,571)
	<u>661,127</u>	<u>—</u>
Apartments — Coffs Harbour		
Plant and equipment at cost	34,379	34,955
Less accumulated depreciation	(18,765)	(23,962)
	<u>15,614</u>	<u>10,993</u>
<b>Total Property, Plant and Equipment</b>	<u>36,954,184</u>	<u>22,669,558</u>

The basis of valuation of land and buildings is market value based on existing use. The Coffs Harbour valuation was carried out in 1996 by Jason Carey AVLE (VAL) of Patrick Magann & Associates Pty Ltd. The valuation of land and buildings at Wakefield Avenue and the Canberra City Bowling Club was carried out in 2003 by Brian Pitt AVLE (VAL) of McCann and Associates.

### Ainslie Oval Development

The Ainslie Oval Development was revalued at 30 September 2003. The land and buildings at valuation that relate to the Ainslie Oval Development are now disclosed in the land and buildings at valuation classes. Up to the date of the valuation, the actual costs incurred on the Ainslie Oval Development were \$3,493,473.

**Note 10: Property, Plant and Equipment (continued)**
**Movements in Carrying Amounts**

Movements in carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year

	Leasehold Land \$	Buildings \$	Poker Machines \$	Plant, Equipment & Furniture \$	Ainslie Oval Development \$
Balance at the beginning of the year	1,491,000	13,140,576	2,554,604	1,371,610	3,192,544
Additions	–	2,936,468	1,925,034	828,077	10,496
Disposals	–	–	(1,351,752)	(17,550)	–
Revaluation increments	4,170,000	6,967,662	–	–	–
Transfer between classes	–	3,131,375	34,213	(16,014)	(3,113,890)
Depreciation expense	–	(891,990)	(888,020)	(376,965)	(33,385)
Depreciation written back on disposals	–	–	996,891	15,575	–
Carrying amount at the end of year	5,661,000	25,284,091	3,270,970	1,804,733	55,765

	Motor Vehicles \$	Coffs Harbour Land & Build \$	Coffs Harbour Plant & Equip at valuation \$	Coffs Harbour Plant & Equip at cost \$	Total \$
Balance at the beginning of the year	31,802	876,429	–	10,993	22,669,558
Additions	22,291	–	–	4,293	5,726,659
Disposals	–	–	–	–	(1,369,302)
Revaluation increments	–	–	–	–	11,137,662
Transfer between classes	(165)	(722,744)	679,371	7,854	–
Depreciation expense	(6,729)	–	(18,244)	(7,526)	(2,222,859)
Depreciation written back on disposals	–	–	–	–	1,012,466
Carrying amount at the end of year	47,199	153,685	661,127	15,614	36,954,184

**2003**
**\$**
**2002**
**\$**
**Note 11: Payables**
**CURRENT**

Trade creditors	724,622	556,740
Other creditors and accruals	784,490	744,937
	1,509,112	1,301,677

## Financial report

Ainslie Football and Social Club Limited ABN 17 102 364 321

	2003	2002
	\$	\$
<b>Note 12: Interest-bearing Liabilities</b>		
CURRENT		
Hire purchase loans	47,960	84,249
NON-CURRENT		
Hire purchase loans	5,322	53,282
Commercial bills	1,200,000	1,500,000
	<u>1,205,322</u>	<u>1,553,282</u>
<b>Note 13: Provisions</b>		
CURRENT		
Employee entitlements	226,883	195,953
NON-CURRENT		
Employee entitlements	149,851	131,363
<b>Number of employees at year-end</b>	<u>104</u>	<u>107</u>
<b>Note 14: Reserves</b>		
Asset revaluation reserve	12,057,533	919,871
Movements during the year		
Opening balance	919,871	919,871
Revaluation increment	11,137,662	–
Closing balance	<u>12,057,533</u>	<u>919,871</u>
<b>Note 15: Retained Profits</b>		
Retained profits at the beginning of the financial year	20,415,382	17,713,469
Net result attributable to members of the club	3,003,573	2,701,913
Retained profits at the end of the financial year	<u>23,418,955</u>	<u>20,415,382</u>

	<b>2003</b>	<b>2002</b>
	<b>\$</b>	<b>\$</b>
<b>Note 16: Commitments</b>		
Total expenditure contracted for at balance date but not provided for in the statement of financial position:		
— not later than 1 year	2,721,242	396,688
— later than 1 year but not later than 5 years	197,795	351,500
— later than 5 years	–	–
	2,919,037	748,188

**Note 17: Cash Flow Information**
**a. Reconciliation of Cash**

Cash at bank	619,416	1,040,042
Cash on hand	376,849	436,485
	996,265	1,476,527

**b. Reconciliation of Cash Flow from Operations with**

Result from ordinary activities after income tax		
Result from ordinary activities after income tax	3,003,573	2,701,913
Non-cash flows in result from ordinary activities		
Depreciation	2,222,859	2,531,750
Net loss on disposal of property, plant and equipment	207,039	209,418
Changes in assets and liabilities, net of the effects of purchase and disposal of subsidiaries		
(Increase)/decrease in accounts receivable	(135,615)	(43,226)
(Increase)/decrease in prepayments	(73,570)	41,565
(Increase)/decrease in inventories	(290)	4,228
Increase/(decrease) in trade creditors and accruals	207,435	(583,198)
Increase/(decrease) in provisions	49,418	51,072
Cash Flows from operations	5,480,849	4,913,522

**c. The club has credit stand-by facilities in place.**

Subject to the continuance of a satisfactory financial position, the unused facilities may be drawn at any time. The value of unused facilities at balance date was \$3,500,000.

The bank overdraft, which was unused at year end, and the line of credit facilities are secured by a registered first mortgage over the club's premises and Ainslie Football Oval situated at 52 Wakefield Avenue, Ainslie ACT, the club's premises and land located at Gundaroo Drive Nicholls ACT, the club's Golf Course land and improvements located at Gundaroo Drive Ngunnawal ACT and by a registered first fixed and floating charge over assets and undertakings of Ainslie Football and Social Club Limited.

**d. There were no non-cash financing or investing activities during the period.**

## Financial report

Ainslie Football and Social Club Limited ABN 17 102 364 321

### Note 18: Statement of operations by segments

The club operates in predominantly in one business and geographic segment, being in the leisure sector providing social facilities to Members of the club throughout Australia.

### Note 19: Financial Instruments

#### a. Interest Rate Risk

The club's exposure to interest rate risk, which is the risk that a financial instrument's value will fluctuate as a result of changes in market interest rates and the effective weighted average interest rates on classes of financial assets and financial liabilities, is as follows:

	Weighted Average Effective Interest Rate		Floating Interest Rate		Fixed Interest Rate Maturing				Non-interest Bearing	
	2003	2002	2003	2002	Within Year		1 to 5 Years		2003	2002
Financial Assets:										
Cash on hand	–	–	–	–	–	–	–	–	376,849	436,485
Cash at bank			619,416	1,040,042	–	–	–	–	–	–
Total Financial Assets	2.1	1.9	619,416	1,040,042	–	–	–	–	376,849	436,485
Financial Liabilities:										
Commercial bills			–	–	–	–	1,200,000	1,500,000	–	–
Hire purchase loans			–	–	47,960	84,249	5,322	53,282	–	–
Total Financial Liabilities	6.2	6.2	–	–	47,960	84,249	1,205,322	1,553,282	–	–

#### b. Credit Risk

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets is the carrying amount, net of any provisions for doubtful debts of those assets, as disclosed in the statement of financial position and notes to the financial statements.

The club does not have any material credit risk exposure to any single debtor or group of debtors under financial instruments entered into by the club.

#### c. Net Fair Values

The net fair values of listed investments have been valued at the quoted market bid price at balance date adjusted for transaction costs expected to be incurred. For other assets and other liabilities the net fair value approximates their carrying value. No financial assets and financial liabilities are readily traded on organised markets in standardised form other than listed investments. Financial assets where the carrying amount exceeds net fair values have not been written down as the club intends to hold these assets to maturity.

The aggregate net fair values and carrying amounts of financial assets and financial liabilities are disclosed in the statement of financial position and in the notes to and forming part of the financial statements.

**Note 20: Related party transactions**

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

**Note 21: Company details**

The registered office of the company is:

Ainslie Football and Social Club Limited  
52 Wakefield Avenue Ainslie ACT 2602

The principal places of business are:

Ainslie Football and Social Club Limited  
52 Wakefield Avenue Ainslie ACT 2602

Canberra City Bowling Club  
Elder Street Braddon ACT 2612

Gungahlin Lakes Community and Golf Club  
Gungahlin Drive Nicholls ACT 2913

## Financial report

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### Directors' declaration

The directors of the company declare that:

1. the financial statements and notes, being the Statement of Financial Performance, Statement of Financial Position, Statement of Cash Flows and Notes to the Financial Statements, are in accordance with the *Corporations Act 2001*;
  - a. comply with Accounting Standards and the Corporations Regulations 2001; and
  - b. give a true and fair view of the financial position as at 30 September 2003 and performance for the year ended on that date of the company;
2. in the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.



Director

Dated this 12<sup>TH</sup> day of NOVEMBER 2003.





Ainslie Football & Social Club  
52 Wakefield Avenue  
Ainslie



Gungahlin Lakes  
Cnr Gundaroo Road & Gungahlin Drive  
Nicholls



Canberra City Bowling Club  
Elder Street  
Braddon